

### POZNAN UNIVERSITY OF TECHNOLOGY

EUROPEAN CREDIT TRANSFER AND ACCUMULATION SYSTEM (ECTS)

#### **COURSE DESCRIPTION CARD - SYLLABUS**

Course name

Business negotiations [N2EiT1>NwB]

Course

Field of study Year/Semester

Electronics and Telecommunications 2/4

Area of study (specialization) Profile of study

general academic

Level of study Course offered in

second-cycle Polish

Form of study Requirements

part-time elective

Number of hours

Lecture Laboratory classes Other (e.g. online)

10 0

Tutorials Projects/seminars

10 0

Number of credit points

3,00

Coordinators Lecturers

dr Ewa Badzińska

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**Prerequisites** 

none

Course objective

none

Course-related learning outcomes

### Methods for verifying learning outcomes and assessment criteria

Learning outcomes presented above are verified as follows:

none

Programme content

none

### Course topics

none

### **Teaching methods**

none

# Bibliography

none

## Breakdown of average student's workload

	Hours	ECTS
Total workload	60	3,00
Classes requiring direct contact with the teacher	25	1,00
Student's own work (literature studies, preparation for laboratory classes/ tutorials, preparation for tests/exam, project preparation)	35	2,00